

TOWN OF SNOWMASS VILLAGE

MONTHLY REPORTS OF: May-18

REAL ESTATE TRANSFER TAXES

TOWN OF SNOWMASS VILLAGE SALES TAXES

TOWN'S PORTION OF PITKIN COUNTY'S SALES TAXES

EXCISE TAXES

PREPARED BY: FINANCE DEPARTMENT

SPECIAL NOTES:

REAL ESTATE TRANSFER TAX REPORTS - The Real Estate Transfer Tax is a land transfer tax upon the transfer of interest in real property. The tax is payable from the 1st day of August, 1986, of one-half of one percent (1/2%) of the consideration for the real property to the 31st day of July, 1991, and from the 1st day of August, 1991, of one percent (1%) of the consideration for the real property to the 31st day of July, 1996. This tax was extended by a vote of the people until the 31st day of December, 2006. On November 2nd, 2004, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

SALES TAX REPORTS PER GENERAL LEDGER reflect sales tax revenue collections for the months as indicated. Delinquent payment of sales tax will cause fluctuations in monthly totals since months in which delinquent sales tax payments were not made will be understated and months in which delinquent payments are made will be overstated. Of course, if the total delinquent payments are consistent from month to month, the degree of fluctuation will be lessened considerably.

SALES TAX REPORTS PER SALES TAX PROGRAM reflect actual sales tax generated for each month listed. Delinquent payments are posted back to the actual month they were generated, which causes the monthly amounts to continually fluctuate as they are updated.

EXCISE TAX REPORTS reflect a limited excise tax on improvements in excess of the maximum allowable floor area for a lot. Approved by the electors of the Town on November 2, 1999, the tax went into effective on March 23, 2000. On November 4, 2008, the electorate of the Town of Snowmass Village voted to extend this tax in perpetuity.

TOWN OF SNOWMASS VILLAGE
TOWN SALES TAX

HISTORICAL SUMMARY

MONTH GENERATED PER SALES TAX PROGRAM GENERAL FUND	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
January	\$ 326,048.22	\$ 335,673.77	\$ 339,483.00	\$ 326,157.57	\$ 362,494.89	\$ 360,575.15	\$ (1,919.74)	-0.53%
February	\$ 299,015.16	\$ 286,903.71	\$ 317,184.86	\$ 325,016.74	\$ 319,932.52	\$ 337,257.53	\$ 17,325.01	5.42%
March	\$ 296,158.94	\$ 331,453.27	\$ 316,941.02	\$ 335,173.23	\$ 334,635.01	\$ 348,707.16	\$ 14,072.15	4.21%
April	\$ 73,423.23	\$ 66,939.60	\$ 71,229.11	\$ 67,375.64	\$ 76,270.36	\$ 77,817.39	\$ 1,547.03	2.03%
May	\$ 29,281.34	\$ 23,775.76	\$ 25,969.96	\$ 29,030.72	\$ 36,666.67	\$ 40,744.51	\$ 4,077.84	11.12%
June	\$ 54,310.19	\$ 62,261.88	\$ 72,903.41	\$ 83,553.23	\$ 96,329.75			
July	\$ 86,487.94	\$ 100,695.85	\$ 110,240.52	\$ 122,214.91	\$ 126,142.67			
August	\$ 84,656.53	\$ 93,857.94	\$ 94,638.50	\$ 94,858.57	\$ 102,175.09			
September	\$ 47,045.17	\$ 65,080.76	\$ 87,308.31	\$ 91,302.85	\$ 107,707.73			
October	\$ 27,317.69	\$ 31,304.65	\$ 39,784.65	\$ 39,970.74	\$ 45,592.89			
November	\$ 33,746.97	\$ 43,681.43	\$ 48,456.29	\$ 44,270.88	\$ 56,061.88			
December	\$ 227,447.11	\$ 271,670.40	\$ 279,712.63	\$ 298,500.25	\$ 284,125.44			
TOTAL	\$ 1,584,938.49	\$ 1,713,299.02	\$ 1,803,852.26	\$ 1,857,425.33	\$ 1,948,134.90	\$ 1,165,101.74	\$ 35,102.29	3.11%

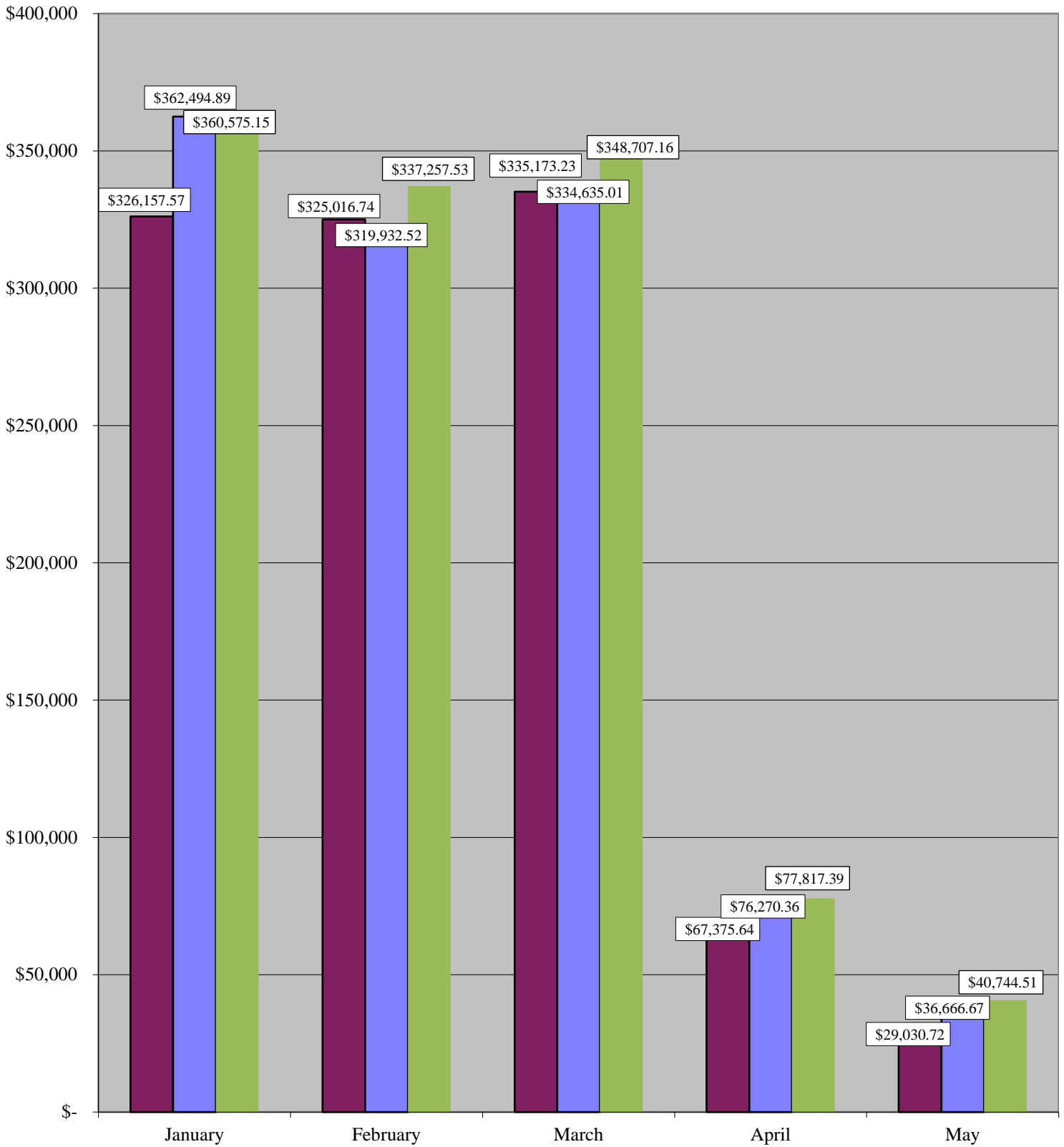
COUNTY SALES TAX MONTH GENERATED	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
January	\$ 437,527.12	\$ 463,857.69	\$ 499,107.23	\$ 477,776.43	\$ 500,677.46	\$ 529,240.67	\$ 28,563.21	5.70%
February	\$ 398,694.22	\$ 400,131.04	\$ 454,074.10	\$ 469,557.88	\$ 463,097.18	\$ 497,169.97	\$ 34,072.79	7.36%
March	\$ 392,640.65	\$ 446,211.39	\$ 444,771.76	\$ 428,186.29	\$ 477,947.35	\$ 489,523.62	\$ 11,576.27	2.42%
April	\$ 122,274.82	\$ 126,156.19	\$ 156,182.72	\$ 182,260.99	\$ 144,305.33	\$ 163,952.13	\$ 19,646.80	13.61%
May	\$ 75,041.43	\$ 86,479.84	\$ 90,631.82	\$ 97,698.89	\$ 107,973.71	\$ 124,898.23	\$ 16,924.52	15.67%
June	\$ 165,492.04	\$ 182,429.25	\$ 191,922.78	\$ 210,572.75	\$ 241,942.43			
July	\$ 237,121.16	\$ 270,883.00	\$ 288,392.92	\$ 276,598.77	\$ 310,390.55			
August	\$ 206,288.27	\$ 243,277.63	\$ 256,415.93	\$ 278,867.86	\$ 265,632.58			
September	\$ 155,386.49	\$ 181,350.68	\$ 206,943.89	\$ 199,852.87	\$ 253,591.36			
October	\$ 94,711.74	\$ 98,114.94	\$ 114,297.91	\$ 123,789.59	\$ 149,348.31			
November	\$ 99,993.83	\$ 94,089.08	\$ 126,814.97	\$ 115,135.74	\$ 136,677.25			
December	\$ 356,897.74	\$ 427,468.63	\$ 460,609.83	\$ 470,882.47	\$ 465,278.82			
TOTAL	\$ 2,742,069.51	\$ 3,020,449.36	\$ 3,290,165.86	\$ 3,331,180.53	\$ 3,516,862.33	\$ 1,804,784.62	\$ 110,783.59	6.54%

GENERAL FUND COMBINED TOTALS	\$ 2,450,105.13	\$ 2,567,582.26	\$ 2,715,575.58	\$ 2,738,234.38	\$ 2,824,000.48	\$ 2,969,886.36	\$ 145,885.88	5.17%
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MONTH GENERATED PER SALES TAX PROGRAM MARKETING FUND	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
January	\$ 815,120.74	\$ 839,184.64	\$ 848,707.65	\$ 815,394.07	\$ 906,237.49	\$ 901,437.97	\$ (4,799.52)	-0.53%
February	\$ 747,538.09	\$ 717,259.39	\$ 792,962.53	\$ 812,542.13	\$ 799,831.32	\$ 843,143.92	\$ 43,312.60	5.42%
March	\$ 740,397.34	\$ 828,633.50	\$ 792,352.88	\$ 837,933.22	\$ 836,587.52	\$ 871,768.21	\$ 35,180.69	4.21%
April	\$ 183,558.38	\$ 167,349.20	\$ 178,073.00	\$ 168,439.35	\$ 190,675.90	\$ 194,543.60	\$ 3,867.70	2.03%
May	\$ 73,203.32	\$ 59,439.48	\$ 64,924.75	\$ 72,576.95	\$ 91,666.65	\$ 101,861.47	\$ 10,194.82	11.12%
June	\$ 135,775.46	\$ 155,654.74	\$ 182,258.52	\$ 208,883.06	\$ 240,824.39			
July	\$ 216,219.85	\$ 251,739.63	\$ 275,601.29	\$ 305,537.26	\$ 315,356.69			
August	\$ 211,641.32	\$ 234,644.84	\$ 236,596.26	\$ 237,146.41	\$ 255,437.74			
September	\$ 117,612.94	\$ 162,701.91	\$ 218,270.79	\$ 228,257.11	\$ 269,269.31			
October	\$ 68,294.21	\$ 78,261.62	\$ 99,461.61	\$ 99,926.88	\$ 113,982.21			
November	\$ 84,367.42	\$ 109,203.58	\$ 121,140.74	\$ 110,677.16	\$ 140,154.70			
December	\$ 568,617.78	\$ 679,175.98	\$ 699,281.56	\$ 746,250.64	\$ 710,313.59			
TOTALS	\$ 3,962,346.85	\$ 4,283,248.51	\$ 4,509,631.58	\$ 4,643,564.24	\$ 4,870,337.51	\$ 2,912,755.17	\$ 87,756.29	3.11%

Town Sales Tax
Month Generated Per Sales Tax Program

■ 2016 ■ 2017 ■ 2018



**TOWN OF SNOWMASS VILLAGE
SUMMER AND WINTER TOWN SALES TAXES
GENERAL FUND**

SUMMER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2013	2014	2015	2016	2017	2018
JUNE	\$ 54,310.19	\$ 62,261.88	\$ 72,903.41	\$ 83,553.23	\$ 96,329.75	
JULY	\$ 86,487.94	\$ 100,695.85	\$ 110,240.52	\$ 122,214.91	\$ 126,142.67	
AUGUST	\$ 84,656.53	\$ 93,857.94	\$ 94,638.50	\$ 94,858.57	\$ 102,175.09	
SEPTEMBER	\$ 47,045.17	\$ 65,080.76	\$ 87,308.31	\$ 91,302.85	\$ 107,707.73	
TOTAL	\$ 272,499.83	\$ 321,896.43	\$ 365,090.74	\$ 391,929.56	\$ 432,355.24	\$ -
^\$ INC/(DEC)	\$ 19,677.43	\$ 49,396.60	\$ 43,194.31	\$ 26,838.82	\$ 40,425.68	
^% INC/(DEC)	7.78%	18.13%	13.42%	7.35%	10.31%	

WINTER TOWN SALES TAX PER SALES TAX PROGRAM

MONTH	2013	2014	2015	2016	2017	2018
NOVEMBER-Previous Year	\$ 31,848.99	\$ 33,746.97	\$ 43,681.43	\$ 48,456.29	\$ 44,270.88	\$ 56,061.88
DECEMBER-Previous Year	\$ 215,977.79	\$ 227,447.11	\$ 271,670.40	\$ 279,712.63	\$ 298,500.25	\$ 284,125.44
JANUARY	\$ 326,048.22	\$ 335,673.77	\$ 339,483.00	\$ 326,157.57	\$ 362,494.89	\$ 360,575.15
FEBRUARY	\$ 299,015.16	\$ 286,903.71	\$ 317,184.86	\$ 325,016.74	\$ 319,932.52	\$ 337,257.53
MARCH	\$ 296,158.94	\$ 331,453.27	\$ 316,941.02	\$ 335,173.23	\$ 334,635.01	\$ 348,707.16
APRIL	\$ 73,423.23	\$ 66,939.60	\$ 71,229.11	\$ 67,375.64	\$ 76,270.36	\$ 77,817.39
TOTAL	\$ 1,242,472.33	\$ 1,282,164.43	\$ 1,360,189.82	\$ 1,381,892.10	\$ 1,436,103.91	\$ 1,464,544.55
^\$ INC/(DEC)	\$ 161,045.84	\$ 39,692.10	\$ 78,025.39	\$ 21,702.28	\$ 54,211.81	\$ 28,440.64
^% INC/(DEC)	14.89%	3.19%	6.09%	1.60%	3.92%	1.98%

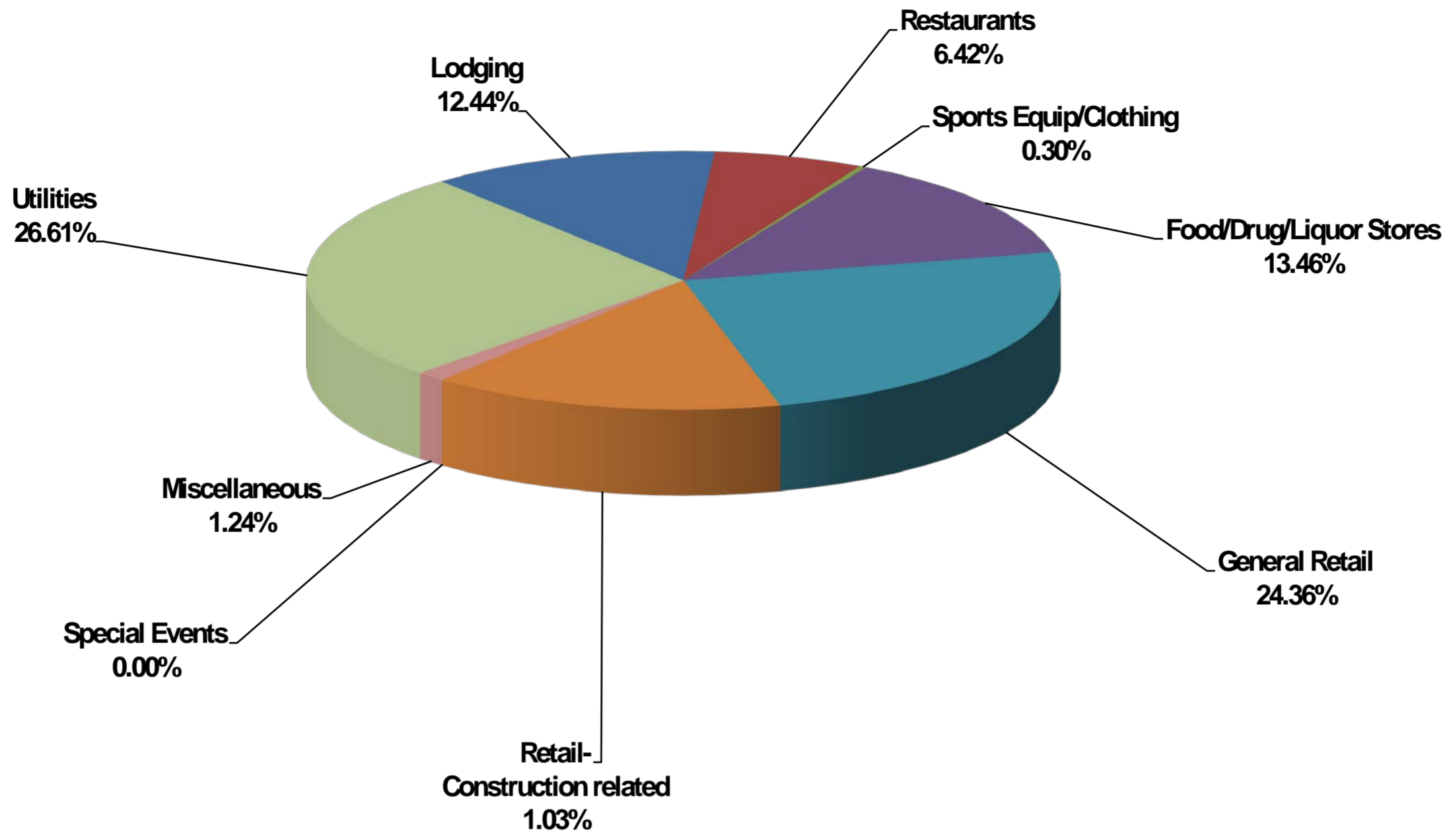
TOWN SALES TAX COMPARISON
BY MONTH, BY INDUSTRY
GENERAL FUND
2017 TO 2018 VARIANCE

TOWN SALES TAX BY INDUSTRY	2018/2017					2018/2017				
	2016 JANUARY	2017 JANUARY	2018 JANUARY	\$ VARIANCE	% VARIANCE	2016 FEBRUARY	2017 FEBRUARY	2018 FEBRUARY	\$ VARIANCE	% VARIANCE
Lodging	\$151,699.76	\$173,206.29	\$177,766.45	\$ 4,560.16	2.63%	\$153,635.18	\$151,994.68	\$160,020.63	\$ 8,025.95	5.28%
Restaurants	\$58,546.67	\$63,887.26	\$56,211.68	\$ (7,675.58)	-12.01%	\$60,335.67	\$58,757.18	\$61,254.50	\$ 2,497.32	4.25%
Sports Equip/Clothing	\$49,734.87	\$55,614.27	\$50,594.99	\$ (5,019.28)	-9.03%	\$44,510.22	\$44,826.43	\$46,834.26	\$ 2,007.83	4.48%
Food/Drug/Liquor Stores	\$23,612.69	\$27,555.23	\$27,285.52	\$ (269.71)	-0.98%	\$23,910.97	\$23,094.88	\$26,583.22	\$ 3,488.34	15.10%
General Retail	\$15,292.07	\$15,148.60	\$21,820.10	\$ 6,671.50	44.04%	\$16,823.77	\$16,583.92	\$16,588.63	\$ 4.71	0.03%
Retail- Construction related	\$2,396.49	\$3,684.52	\$4,563.30	\$ 878.78	23.85%	\$2,394.77	\$2,929.43	\$3,457.14	\$ 527.71	18.01%
Special Events	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!	\$0.00	\$0.00	\$0.00	\$ -	#DIV/0!
Miscellaneous	\$2,298.79	\$1,500.55	\$1,973.68	\$ 473.13	31.53%	\$2,569.93	\$1,373.05	\$1,946.08	\$ 573.03	41.73%
Utilities	\$22,576.23	\$21,898.17	\$20,359.43	\$ (1,538.74)	-7.03%	\$20,836.23	\$20,372.95	\$20,573.07	\$ 200.12	0.98%
TOTAL	\$ 326,157.57	\$ 362,494.89	\$ 360,575.15	\$ (1,919.74)	-0.53%	\$ 325,016.74	\$ 319,932.52	\$ 337,257.53	\$ 17,325.01	5.42%

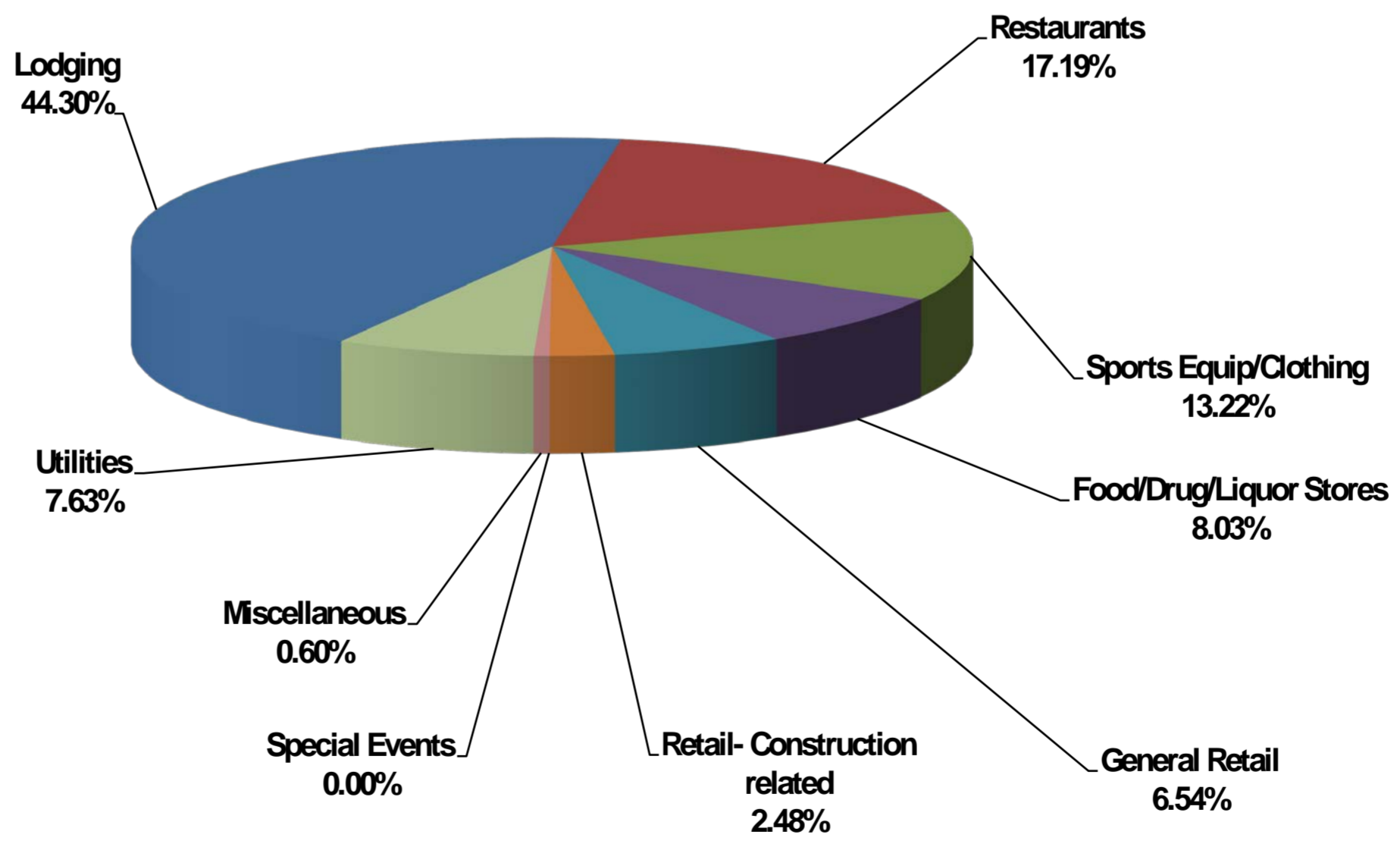
TOWN SALES TAX BY INDUSTRY	2018/2017					2018/2017				
	2016 MARCH	2017 MARCH	2018 MARCH	\$ VARIANCE	% VARIANCE	2016 APRIL	2017 APRIL	2018 APRIL	\$ VARIANCE	% VARIANCE
Lodging	\$152,177.41	\$155,358.88	\$154,952.40	\$ (\$406.48)	-0.26%	\$16,564.90	\$17,322.60	\$18,378.51	\$1,055.91	6.10%
Restaurants	\$64,812.36	\$66,372.79	\$66,316.43	\$ (\$56.36)	-0.08%	\$12,202.86	\$14,093.03	\$13,841.07	\$ (\$251.96)	-1.79%
Sports Equip/Clothing	\$50,895.81	\$44,244.73	\$49,683.79	\$5,439.06	12.29%	\$6,585.51	\$8,350.08	\$6,832.35	\$ (\$1,517.73)	-18.18%
Food/Drug/Liquor Stores	\$22,999.77	\$23,403.36	\$27,237.63	\$3,834.27	16.38%	\$6,222.74	\$7,715.95	\$7,018.95	\$ (\$697.00)	-9.03%
General Retail	\$21,631.11	\$20,093.36	\$20,480.15	\$386.79	1.92%	\$5,576.02	\$6,600.43	\$7,386.14	\$785.71	11.90%
Retail- Construction related	\$3,729.52	\$4,783.81	\$7,450.08	\$2,666.27	55.74%	\$3,117.48	\$7,621.95	\$7,204.40	\$ (\$417.55)	-5.48%
Special Events	\$14.55	\$0.00	\$8.50	\$8.50	#DIV/0!	\$0.00	\$0.00	\$0.00	\$0.00	#DIV/0!
Miscellaneous	\$2,085.50	\$1,645.67	\$2,218.00	\$572.33	34.78%	\$501.46	\$321.98	\$359.17	\$37.19	11.55%
Utilities	\$16,827.20	\$18,732.41	\$20,360.18	\$1,627.77	8.69%	\$16,604.67	\$14,244.34	\$16,796.80	\$2,552.46	17.92%
TOTAL	\$ 335,173.23	\$ 334,635.01	\$ 348,707.16	\$ 14,072.15	4.21%	\$ 67,375.64	\$ 76,270.36	\$ 77,817.39	\$ 1,547.03	2.03%

TOWN SALES TAX BY INDUSTRY	2018/2017					2018/2017				
	2016 MAY	2017 MAY	2018 MAY	\$ VARIANCE	% VARIANCE	SUB-TOTAL 2016	SUB-TOTAL 2017	SUB-TOTAL 2018	\$ VARIANCE	% VARIANCE
Lodging	\$2,142.00	\$6,370.52	\$5,068.20	\$ (\$1,302.32)	-20.44%	\$476,219.25	\$504,252.97	\$516,186.19	\$ 11,933.22	2.37%
Restaurants	\$2,455.58	\$2,715.42	\$2,616.13	\$ (\$99.29)	-3.66%	\$198,353.14	\$205,825.68	\$200,239.81	\$ (5,585.87)	-2.71%
Sports Equip/Clothing	\$82.43	\$316.79	\$121.66	\$ (\$195.13)	-61.60%	\$151,808.84	\$153,352.30	\$154,067.05	\$ 714.75	0.47%
Food/Drug/Liquor Stores	\$5,260.36	\$4,919.79	\$5,485.30	\$565.51	11.49%	\$82,006.53	\$86,689.21	\$93,610.62	\$ 6,921.41	7.98%
General Retail	\$5,269.69	\$8,011.50	\$9,927.02	\$1,915.52	23.91%	\$64,592.66	\$66,437.81	\$76,202.04	\$ 9,764.23	14.70%
Retail- Construction related	\$2,992.74	\$3,605.98	\$6,179.17	\$2,573.19	71.36%	\$14,631.00	\$22,625.69	\$28,854.09	\$ 6,228.40	27.53%
Special Events	\$14.10	\$0.00	\$0.00	\$0.00	#DIV/0!	\$28.65	\$0.00	\$8.50	\$ 8.50	#DIV/0!
Miscellaneous	\$239.41	\$471.07	\$503.32	\$32.25	6.85%	\$7,695.09	\$5,312.32	\$7,000.25	\$ 1,687.93	31.77%
Utilities	\$10,574.41	\$10,255.60	\$10,843.71	\$588.11	5.73%	\$87,418.74	\$85,503.47	\$88,933.19	\$ 3,429.72	4.01%
TOTAL	\$ 29,030.72	\$ 36,666.67	\$ 40,744.51	\$ 4,077.84	11.12%	\$ 1,082,753.90	\$ 1,129,999.45	\$ 1,165,101.74	\$ 35,102.29	3.11%

May 2018 Sales By Industry



2018 Year-to-Date Sales By Industry



**TOWN OF SNOWMASS VILLAGE
LODGING TAX**

HISTORICAL SUMMARY

**MONTH GENERATED
PER SALES TAX PROGRAM
LODGING TAX FUND**

	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
January	\$ 369,420.39	\$ 378,022.84	\$ 394,026.19	\$ 364,071.23	\$ 415,695.11	\$ 426,639.47	\$ 10,944.36	2.63%
February	\$ 337,841.80	\$ 313,056.03	\$ 371,325.57	\$ 368,717.45	\$ 364,772.42	\$ 384,049.53	\$ 19,277.11	5.28%
March	\$ 312,599.77	\$ 369,067.11	\$ 349,438.09	\$ 364,562.33	\$ 372,850.96	\$ 371,876.07	\$ (974.89)	-0.26%
April	\$ 36,318.34	\$ 34,444.94	\$ 38,486.48	\$ 39,755.76	\$ 41,569.61	\$ 43,225.39	\$ 1,655.78	3.98%
May	\$ 5,261.72	\$ 4,147.09	\$ 2,817.84	\$ 5,140.84	\$ 15,289.25	\$ 11,781.93	\$ (3,507.32)	-22.94%
June	\$ 39,714.37	\$ 50,190.94	\$ 53,597.54	\$ 67,591.95	\$ 80,875.21			
July	\$ 73,428.18	\$ 92,223.92	\$ 102,903.70	\$ 115,790.67	\$ 118,479.58			
August	\$ 69,572.69	\$ 79,478.92	\$ 74,506.01	\$ 81,382.85	\$ 81,957.81			
September	\$ 28,428.49	\$ 42,507.46	\$ 66,317.68	\$ 74,317.13	\$ 79,369.69			
October	\$ 13,133.03	\$ 12,334.74	\$ 24,302.73	\$ 19,775.77	\$ 26,896.63			
November	\$ 12,185.48	\$ 13,158.74	\$ 10,761.27	\$ 14,225.55	\$ 23,938.89			
December	\$ 231,701.47	\$ 281,949.27	\$ 296,440.96	\$ 342,929.13	\$ 320,248.98			
TOTAL	\$ 1,529,605.73	\$ 1,670,582.00	\$ 1,784,924.06	\$ 1,858,260.66	\$ 1,941,944.14	\$ 1,237,572.39	\$ 27,395.04	2.26%

**MONTH GENERATED
PER GENERAL LEDGER
LODGING TAX FUND**

	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
January	\$ 369,584.47	\$ 390,921.18	\$ 394,234.48	\$ 364,279.15	\$ 414,662.45	\$ 427,446.16	\$ 12,783.71	3.08%
February	\$ 339,432.26	\$ 322,419.24	\$ 371,093.66	\$ 369,443.94	\$ 365,644.34	\$ 384,153.55	\$ 18,509.21	5.06%
March	\$ 312,463.17	\$ 340,858.79	\$ 344,032.10	\$ 361,607.18	\$ 371,552.51	\$ 371,666.65	\$ 114.14	0.03%
April	\$ 36,789.73	\$ 34,582.20	\$ 42,826.75	\$ 40,502.85	\$ 41,840.76	\$ 43,355.10	\$ 1,514.34	3.62%
May	\$ 4,071.89	\$ 4,469.02	\$ 3,622.47	\$ 5,743.08	\$ 16,242.13	\$ 11,834.61	\$ (4,407.52)	-27.14%
June	\$ 39,714.37	\$ 50,074.94	\$ 52,784.99	\$ 67,522.72	\$ 81,061.78			
July	\$ 73,797.01	\$ 91,892.96	\$ 102,826.18	\$ 116,084.93	\$ 118,635.28			
August	\$ 70,611.86	\$ 80,061.35	\$ 75,393.21	\$ 81,783.12	\$ 81,997.64			
September	\$ 28,306.29	\$ 42,118.22	\$ 65,733.43	\$ 74,427.35	\$ 79,331.29			
October	\$ 10,647.63	\$ 12,674.70	\$ 24,172.63	\$ 20,929.78	\$ 26,631.88			
November	\$ 14,797.48	\$ 13,247.65	\$ 16,191.79	\$ 14,794.89	\$ 23,872.71			
December	\$ 231,524.12	\$ 281,909.17	\$ 296,299.50	\$ 342,869.93	\$ 320,615.60			
TOTAL	\$ 1,531,740.28	\$ 1,665,229.42	\$ 1,789,211.19	\$ 1,859,988.92	\$ 1,942,088.37	\$ 1,238,456.07	\$ 28,513.88	2.36%

**LODGING TAX PER GENERAL LEDGER
BUDGET TO ACTUAL SUMMARY**

	2018 BUDGET	2018 ACTUAL	% TO BUDGET	\$ VARIANCE
January	\$ -			
February	\$ 427,137	\$ 427,446.16	0.07%	\$ 309.16
March	\$ 376,644	\$ 384,153.55	1.99%	\$ 7,509.55
April	\$ 382,730	\$ 371,666.65	-2.89%	\$ (11,063.35)
May	\$ 43,099	\$ 43,355.10	0.59%	\$ 256.10
June	\$ 16,731	\$ 11,834.61	-29.27%	\$ (4,896.39)
July	\$ 83,500			
August	\$ 122,204			
September	\$ 84,464			
October	\$ 81,718			
November	\$ 27,433			
December*	\$ 354,852			
TOTAL	\$ 2,000,512	\$ 1,238,456.07	-0.63%	\$ (7,884.93)

TOWN OF SNOWMASS VILLAGE

RETT REPORT
HISTORICAL SUMMARY

MONTH RECEIVED	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2017 VARIANCE \$	2017 VARIANCE %
JANUARY	\$ 132,347.83	\$ 32,600.00	\$ 93,516.67	\$ 111,560.00	\$ 166,600.00	\$ 111,101.77	\$ (55,498.23)	-33.31%
FEBRUARY	\$ 74,043.65	\$ 296,726.00	\$ 162,929.00	\$ 240,410.00	\$ 213,361.14	\$ 75,686.50	\$ (137,674.64)	-64.53%
MARCH	\$ 201,311.35	\$ 211,090.00	\$ 399,478.50	\$ 252,278.35	\$ 263,267.78	\$ 178,667.00	\$ (84,600.78)	-32.13%
APRIL	\$ 241,259.50	\$ 253,546.50	\$ 350,285.00	\$ 469,447.50	\$ 305,327.50	\$ 270,430.00	\$ (34,897.50)	-11.43%
MAY	\$ 210,743.64	\$ 230,527.55	\$ 124,970.00	\$ 53,820.00	\$ 245,280.00	\$ 287,865.00	\$ 42,585.00	17.36%
JUNE	\$ 125,133.49	\$ 166,325.00	\$ 224,718.96	\$ 373,650.00	\$ 115,625.00			
JULY	\$ 188,775.00	\$ 80,499.50	\$ 232,775.00	\$ 170,210.00	\$ 184,111.25			
AUGUST	\$ 75,195.50	\$ 163,085.50	\$ 47,715.00	\$ 222,316.00	\$ 89,807.50			
SEPTEMBER	\$ 113,067.50	\$ 226,731.63	\$ 264,304.05	\$ 296,325.00	\$ 249,325.00			
OCTOBER	\$ 557,975.00	\$ 229,315.00	\$ 118,020.50	\$ 107,557.00	\$ 360,330.00			
NOVEMBER	\$ 99,615.00	\$ 183,450.00	\$ 118,117.50	\$ 147,015.00	\$ 314,378.16			
DECEMBER	\$ 341,387.00	\$ 185,025.00	\$ 388,650.00	\$ 857,240.00	\$ 264,314.75			
TOTAL	\$ 2,360,854.46	\$ 2,258,921.68	\$ 2,525,480.18	\$ 3,301,828.85	\$ 2,771,728.08	\$ 923,750.27	\$ (270,086.15)	-22.62%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2018 BUDGET	2018 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ 138,246	\$ 111,101.77	-19.63%	\$ (27,144.23)
FEBRUARY	\$ 177,049	\$ 75,686.50	-57.25%	\$ (101,362.50)
MARCH	\$ 218,462	\$ 178,667.00	-18.22%	\$ (39,795.00)
APRIL	\$ 253,363	\$ 270,430.00	6.74%	\$ 17,067.00
MAY	\$ 203,535	\$ 287,865.00	41.43%	\$ 84,330.00
JUNE	\$ 95,946			
JULY	\$ 152,777			
AUGUST	\$ 74,523			
SEPTEMBER	\$ 206,892			
OCTOBER	\$ 299,004			
NOVEMBER	\$ 260,873			
DECEMBER	\$ 219,330			
TOTAL	\$ 2,300,000	\$ 923,750.27	-6.75%	\$ (66,904.73)

TOWN OF SNOWMASS VILLAGE

EXCISE TAX REPORT
HISTORICAL SUMMARY

MONTH RECEIVED	2013 ACTUAL	2014 ACTUAL	2015 ACTUAL	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2018 VARIANCE \$	2018 VARIANCE %
JANUARY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 183,947.17	\$ 183,947.17	#DIV/0!
FEBRUARY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
MARCH	\$ -	\$ -	\$ -	\$ -	\$ 446,673.84	\$ 59,287.00	\$ (387,386.84)	-86.73%
APRIL	\$ -	\$ 177,249.10	\$ 85,304.26	\$ -	\$ 61,100.88	\$ 14,408.00	\$ (46,692.88)	-76.42%
MAY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
JUNE	\$ 3,741.21	\$ -	\$ -	\$ 40,540.29	\$ 77,103.36			
JULY	\$ 1,584.15	\$ 43,193.94	\$ -	\$ 150,121.70	\$ 135,853.00			
AUGUST	\$ -	\$ -	\$ -	\$ -	\$ -			
SEPTEMBER	\$ -	\$ -	\$ 117,992.22	\$ 1,000.00	\$ 77,281.00			
OCTOBER	\$ 161,504.95	\$ 169,453.00	\$ -	\$ 14,245.87	\$ 279,680.25			
NOVEMBER	\$ -	\$ -	\$ 148,230.00	\$ 92,905.89	\$ -			
DECEMBER	\$ -	\$ -	\$ 152,403.75	\$ 4,758.74	\$ -			
TOTAL	\$ 166,830.31	\$ 389,896.04	\$ 503,930.23	\$ 303,572.49	\$ 1,077,692.33	\$ 257,642.17	\$ (250,132.55)	-49.26%

BUDGET TO ACTUAL SUMMARY

MONTH RECEIVED	2018 BUDGET	2018 ACTUAL	% TO BUDGET	\$ VARIANCE
JANUARY	\$ -	\$ 183,947.17	#DIV/0!	\$ 183,947.17
FEBRUARY	\$ -	\$ -	#DIV/0!	\$ -
MARCH	\$ 93,256	\$ 59,287.00	-36.43%	\$ (33,969.00)
APRIL	\$ 12,757	\$ 14,408.00	12.94%	\$ 1,651.00
MAY	\$ -	\$ -	#DIV/0!	\$ -
JUNE	\$ 16,098			
JULY	\$ 28,363			
AUGUST	\$ -			
SEPTEMBER	\$ 16,135			
OCTOBER	\$ 58,391			
NOVEMBER	\$ -			
DECEMBER	\$ -			
TOTAL	\$ 225,000	\$ 257,642.17	143.03%	\$ 151,629.17